



UNION OF
INFORMATION
TECHNOLOGY
ENTERPRISES

UITE REPORT 2017

18th Annual Congress

Company Contacts

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Membership

	Members	Full	Associated
April 2016	70	52	18
April 2017	80	61	19

Number of the accepted members: 17

Number of the resigned members: 7

Protection of interests

- ✓ Discussions and Suggestions for the EEU Customs Legislation / Discussion of the New Customs Code /
- ✓ Support to the solution of customs, tax problems
- ✓ Legal advice
- ✓ VAT charge on the border
- ✓ Support to the solution of the problems existing in the field of procurement
- ✓ E- gov Armenia consortium
- ✓ U.S. visa issues
- ✓ Legislative suggestions for IT business development in border areas
- ✓ Legislation of tax privileges of newly established companies / Suggestion for legislative changes/
- ✓ Problems related to the reform of the legislation “About the Procurement”
- ✓ Issues related to creation of Cooperative Credit Union, Cooperative Insurance and IT Pension Fund
- ✓ Problems related to double taxation
- ✓ Issues related to the adoption of the legislative package connected to the development of e-commerce in Armenia
- ✓ Issues of reorganization of non-commercial organizations

DigiTec Business Forum

DigiTec Business Forum has been unique by the number of its active participation of the high-ranking state officials, representatives of the IT sector and other sectors of the economy and activity and efficiency of thematic discussions. 900-1000 participants were involved in thematic discussions.

Thematic discussions on the cooperation of information technologies and other branches of the RA economy has been the core topics of the Forum. Unlike previous years, the forum had not provided an exhibition part for IT solutions. Representatives of *the Balkan* countries also participated in the forum and presented their experience in the ICT sector.

Thematic directions

- ✓ Human Resource Management
- ✓ Discussion dedicated to the issues of newly created entrepreneurs in Armenia
- ✓ Discussion odedicatedthe Problems of Start-Up Entrepreneurs in Armenia
- ✓ Strategic thinking

- ✓ E-governance
- ✓ IT investment ecosystem
- ✓ Science of data management
- ✓ Cooperation format of the military industrial complex and the technological sector
- ✓ Regional meeting on the formation of the CIS CleanTech platform
- ✓ Technologies in the financial field. New generation banking system
- ✓ Cyber security: challenges and solutions
- ✓ Business support services

DigiTec Expo

124 companies and programs of the local and international market and around 60 000 visitors have participated in the exhibition this year.

Within the framework of the IT sector mobilization program, responsible persons and specialists of the sector presented the process of investment of the innovative technologies used in the military industry, reported the results and upcoming programs to the RA President in the format of the closed exhibition.

India, as a partner country of the exhibition, was presented by a consolidated booth. Official representative companies of American, Russian, Swedish, Chinese companies also participated at DigiTec.

ICT Leaders' Meeting-Forum

2 meetings on the following topics have been organized:

- ✓ Program for providing the ICT employees with stock options
- ✓ Program for investment of amounts of pension insurance in the IT sector
- ✓ Development of the reforms on the technological education concept and the action plan

Business Innovation Forum

Armenia among the 20 most innovative countries of the world

With participation of the Government of the Republic of Armenia, international experts from Israel, Taiwan, the RF, Germany, the USA, Bulgaria, Georgia, as well as representatives of the leading technological, educational and consulting companies of Armenia, international organizations and programs

Full agenda

- ✓ Innovative products and services
- ✓ Development of business processes through innovations
- ✓ Knowledge for innovation and development
- ✓ Strategy towards the innovation economy

Productive and active platform:

while starting thematic discussions with participation of more than 200 representatives and interested parties to bring Armenia to the high level innovative

country in the international market

“Armath” engineering laboratories implementation Project

Number of groups

2014	52
2015	65
2016	194

Number of children

2014	1150
2015	1470
2016	4500

Awards

- ✓ “Sustainable growth” award of WITSA Global Excellence Award at IT World Congress held in Brazil
- ✓ “The best provider of IT education” award of the awards of GITI-2016 regional IT event held in Tbilisi

Event	Participants
Technological camp	600
DigiCamp	80
Minesweeper robot competition	11 team
UAV contest	10 team
Open Game	25 team
DigiCode	350 participants final stage games-40

From Army To IT sector

UITE Budget

Start: *July, 2016*

Total number of the participants: *134*

- ✓ Trainings
- ✓ Practice
- ✓ Work

The Real school

“Systems theory” (cybernetics)profession

Students: 20

Financial report of activities 2016

N	Name	Amount thousand AMD	Specific gravity
I	Total income 2016	537953,8	100,0%
1	UITE membership fee	24338,0	4,5%
2	WCIT 2019 entrance fee	72250,0	13,4%
3	DigiTec Expo	52334,9	9,7%
4	DigiTec Business Forum	8512,0	1,6%
5	Business Innovation Forum, Meeting without ties and other events	20261,8	3,8%
6	Made in Armenia Exhibition	13818,2	2,6%
7	Implementation and operation of engineering laboratories	310695,6	57,8%
8	Robotics contests, "Open game" championship, Digicode, Camps	24756,0	4,6%
9	Cash receipts of the military industry and the IT program from the Army	10987,3	2,0%

N	Name	Amount thousand. AMD	Specific gravity
II	Total expenses 2016	534011,7	100,0%
1	DigiTec Expo	18500,0	3,5%
2	DigiTec business forum	4383,0	0,8%
3	Business Innovation Forum, Meeting without ties	11852,3	2,2%
4	Made in Armenia Exhibition	11372,1	2,1%
5	WCIT 2019 entrance fee	72600,0	13,6%
6	Implementation and operation of engineering laboratories	280795,3	52,6%
7	Expenses of <i>Robotics</i> contest	19492	3,7%
8	UITE Salary	58085,5	10,9%
9	VAT, turnover tax, profit tax	16296,7	3,1%
10	Bills	4019,5	0,8%
11	Office expenses	12122,9	2,3%
12	Other expenses	13683,8	2,6%
13	Cash receipts of the military industry and the IT program from the Army	10808,6	2,0%
	Difference (balance)	3942,1	

Engineering laboratories implementation and operating Projects	57,8%
Robotics contests, "Open game" championship, Digicode, camps	4,6%
Receipts from the military industry and the Army to IT programs	2,0%
UITE membership	4,5%
WCIT 2019 entrance fee	13,4%
DigiTec Expo	9,7%
DigiTec Business Forum	1,6%
Business Innovation Forum, Meeting without "a tie" and other events	3,8%
Made in Armenia Exhibition	2,6%

THANK YOU