



UNION OF
INFORMATION
TECHNOLOGY
ENTERPRISES

UITE REPORT 2014

15th Annual Congress

Company Contacts

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Membership

2013	2014-2015	2015
61 members 30 full members 31 associated members	69 members 50 full members 19 associated members	It is planned to attract about 80 members till 31.12.2015.

Main Projects Implemented in 2014

- ✓ Advocacy
- ✓ ICT leaders' outgoing meetings
- ✓ DigiTec 2014 international exhibition
- ✓ DigiTec Business Forum 2014
- ✓ Business Innovation Forum 2014
- ✓ Robotics Development Project in Armenia
- ✓ Design Championship of Computer and Mobile Games
- ✓ Membership development
- ✓ International and regional cooperation

Protection of Interests

- ✓ Reforms of the tax legislation/ providing newly established companies with tax privileges
- ✓ Reforms of the EEU Customs legislation
- ✓ State-private sector cooperation
- ✓ Legal advice
- ✓ Promotion of activities in the RA Free Economic Zones
- ✓ Promoting transparency in the public procurement process in the technological sector

International and Local Regional Cooperation

- ✓ WCIT 2014
- ✓ CeBIT 2014
- ✓ CBI programme
- ✓ Georgia Innovation Event
- ✓ IT SUMMIT

DigiTec Expo

Year	Visitors	Participants
2013	25000	100
2014	30000	90

Annual growth of visitors: 20%

DigiTec Business Forum

Dynamics of the event during three years

Year	Visitors	Participants
2011	1300	46
2012	1500	59
2013	1500	62

Business Innovation Forum

HIGH QUALITY REPRESENTATION

- ✓ RA Prime Minister
- ✓ Founder of venture industry of Israel
- ✓ Representatives of leading higher education institutions and schools of Armenia

CURRENT AGENDA

- ✓ Innovation Policy of Armenia
- ✓ Challenges of education and workforce in the technological sector
- ✓ Issues of the technological entrepreneurship

MORE THAN 200 PARTICIPANTS

- ✓ Business representatives of local and foreign technological and other sectors
- ✓ State bodies
- ✓ Educational institutions
- ✓ Business agencies

ICT Leaders' Meeting-Forum

In 2014, 4 meetings were organized on the following topics:

- ✓ UITE strategy within the framework of the ICT and high tech general strategy of Armenia
- ✓ Education issues promotion, workforce development and technological entrepreneurship
- ✓ Opportunities and issues of the NKR technological development
- ✓ Issues and opportunities of the Eurasian Union
- ✓ Summary of the work done in 2014 and planning for 2015

Armrobotics

Project of robotics development and support in Armenia

- ✓ Contests
 - Unmanned aerial vehicles (UAV)
 - Minesweeper Robot
 - Junior Robotics Competition

- Ideas competition
- ✓ Engineering laboratories
 - ROBOT- KITS
 - Nairi lab
 - Atelier lab
 - Live Code
- ✓ Clubs of school robotics
- ✓ Festival

Open Game

Contest on computer and Mobile gaming

- ✓ Championship of games
- ✓ Hackathon
- ✓ Courses
- ✓ International contest participation

IT summit 2015 - Meeting of Leaders of the Sector

Organizers	Participants
APKIT	130 Russian companies
UITE	14 Armenian companies

DigiCamp Summer Camp

Year	Participants	Selected project
2013	30 participants	6 successful projects 3 prize winners
2014	40 participants	10 successful projects, 3 prize winners
2015	50 participants are planned	

UITE budget 2012-2014

Name of the index	2012	2013	2014	Weight of the index in the income (%)	Growth rate (%)
Membership fee	21740	20770	24920	12.8%	+20.0%
State funding	15000	15000	29900	15.4%	+99.3%
Grant and Sponsorship	41469	106062	85502	44.0%	-19.4%

Provision of services	44775	63312	54021	27.8%	-14.7%
Total	122984	205144	194343	100%	-5.3%

Incomes of 2014 According to Events

DigiTec Expo	59.1 %
DigiTec Business Forum	24 %
Business Innovation Forum	8.4 %
ICT leaders' meeting	6 %
Other	2.5%

UITE Membership

Year	Number of the members of the union
2011	50
2012	63
2013	61
2014	67

Budget Incomes According to Directions

	State funding	Grant and Sponsorship	Membership fee
2012	15000	41469	21740
2013	15000	106062	20770
2014	29900	85502	24920

Projects to be Implemented in 2015

- ✓ DigiTec Expo 2015
- ✓ DigiTec Business Forum 2015
- ✓ Robotics Development Project in Armenia
 - contests, “Robots in everyday life” ideas competition
 - laboratory,
 - formation of school clubs
- ✓ “Open Game” Championship of Computer and Mobile games
- ✓ BUSINESS INNOVATION FORUM
- ✓ CBI Continuous Programme
- ✓ WCIT 2015 World Congress participation

THANK YOU